

ADAM L. MENTER
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- SUMMARY** Self-motivated and hard working young professional with good communication skills. Possesses engineering background, business skills, and creative artistic abilities.
- EXPERIENCE**
- 2004-2006 GREENERMIND.COM**
Management Consulting, Website Development, and Communications for non-profit organizations
- **China Development Brief** (April & June 2006) **Beijing, China**
- Forward strategy planning - including marketing, governance, succession planning, and operations
 - **UpLift India** (November 2005 – March 2006) **Pune, India**
- Improvement of procedures, data management, and forms for a microfinance network in urban slums
 - **Interrupción*** (March & April 2005) **Buenos Aires, Argentina**
- Website and forward strategy consulting. Created a responsible consumption educational website
 - **INCAE Business School** (January & February 2005) **Alajuela, Costa Rica**
- Led a campus-wide environmental management audit and recommended improvements to operations
- 2003-2004 ECHOMUSIC, LLC** **Nashville, TN**
Marketing Manager, Strategy Consultant & Website Designer
- Spearheaded the expansion of the current suite of business services to include marketing
 - Helped design e-marketing, fan management, and e-commerce engines from the ground up
 - Created & managed “Street Teams”; Managed and updated websites for musicians
- Summer 2003 DELL INC.** **Austin, TX**
MBA Intern – Strategic Operations
- Analyzed and evaluated alternative sourcing, fulfillment, and integration scenarios for Enterprise products resulting in a projected \$450,000 annual savings
 - Created a service model framework to: 1) analyze costs and benefits of motherboard repair scenarios, 2) ensure efficient repair policies, and 3) better negotiate with suppliers
 - Worked cross-functionally to analyze data and determine the root cause of server quality issues
- Summer 2001 DELL COMPUTER CORPORATION** **Austin, TX**
Engineering Intern – Regulatory Department
- Initiated new quality system documents (ISO-17025), maintained quality system database
 - Obtained acoustical test data leading to the refinement of desktop case design
- Summer 2000 NEW VENTURE GEAR (Division of DaimlerChrysler)** **Syracuse, NY**
Engineering Intern
- Coordinated efforts of diverse NVG divisions in preparation for a third party process sign-off of the 242/243 Jeep KJ transfer cases - Resulted in the first ever approval after initial inspection
 - Assisted in experimental testing and wrote test reports for new 247 Chrysler transfer case
- EDUCATION**
- OWEN GRADUATE SCHOOL OF MANAGEMENT (at Vanderbilt)** **Nashville, TN**
Master of Business Administration, May 2004; Concentration: General Management; GPA – 3.9, top 5%
- VANDERBILT UNIVERSITY** **Nashville, TN**
Bachelor of Engineering, Summa Cum Laude, May 2003. Major: Mechanical Engineering; Minor: Math
- ADDITIONAL**
- Employed as a photographer for the Owen Graduate School of Management at Vanderbilt
 - Consultant for Second Harvest Food Bank of Middle Tennessee – streamlined order fulfillment
 - Helped in the test marketing and product development of a new SoBe branded chocolate bar
 - Graduate of the Dale Carnegie Course in communications, Summer 2000